



2022

ANNUAL REPORT

AffINITAS

The team that works

BARROS & ERRÁZURIZ

Gómez-Pinzón
SINCE 1992

MIJARES ANGOITIA
CORTES Y FUENTES

MIRANDA
AMADO

A MESSAGE FROM OUR CHAIR

2022 was great for Affinitas and the four firms that make up this team in Chile, Colombia, Mexico and Peru, the countries of the Pacific Alliance. This past year, we assisted our clients in several of the most relevant projects and deals in the region, forming multi-jurisdictional teams with the most capable lawyers from our different jurisdictions. This outstanding work with our clients earned Affinitas, our member firms and team of lawyers, the highest number of accolades obtained by any legal team in the LatAm region (ex. Brazil).

These results were only possible because Barros & Errázuriz in Chile, Gómez-Pinzón in Colombia, Mijares, Angoitia, Cortés y Fuentes in Mexico, and Miranda & Amado in Peru, attract the best talent and manage to build and integrate it into a first-class legal services team. In the past year, the Affinitas team added 105 new lawyers and the firms promoted a total of 13 new partners, with more than 450 lawyers. The largest team in the Pacific Alliance.

Our member firms' leadership in areas such as corporate/M&A, antitrust, arbitration and dispute resolution, capital markets, administrative law, investment funds, tax, real estate, banking, infrastructure, energy, oil & gas, labor, intellectual property, venture capital, among others, is now reinforced with new teams with expertise in ESG, fintech, white-collar crime and insurance. At the same time, our member firms continue to invest significantly in boosting our capabilities and efficiency with the use of technology and innovation methodologies.

During 2022, we continued to strengthen the aspects that are common to the culture of each member firm, learning together and implementing best practices. Thus, our four member firms are moving in the same direction on issues that are fundamental for us as agents of change, such as the commitment to our community through pro bono work, the promotion of diversity, equity and inclusion policies, as well as caring for the mental health of all the people who make up this amazing team.

Our vision is to be the legal team of reference in the Pacific Alliance region, and 19 years of history confirm that we are achieving it.

Juan Luis Avendaño

Chair

Work Highlights

The Affinitas team is listed among the most important legal teams in the Latin American region. We have vast experience representing local and international clients, from a wide range of industries, in transactions of the highest complexity.

Our “**four law firms, one team**” vision, where jurisdictional or office boundaries do not come into play, provides notable benefits for our clients, particularly on cross-border transactions in relation to novel and challenging circumstances.

Connecting with clients around the world



539
clients

51
countries

5
continents

BANKING AND FINANCE

OUR NOTABLE RECENT HIGHLIGHTS

COLOMBIAN DELIVERY START-UP GETS FUNDING ROUND

Represented IBD Invest and US private investment group Blue Like An Orange in the USD 22 million financing granted to Merqueo, a digital platform with online stores in Colombia, Mexico and Brazil.

FINANCING SOLUTION VIETTEL PERÚ

Advised Citibank, NA as Arranger and Lender in a syndicated loan facility under New York law granted to Viettel Perú S.A.C., a subsidiary of the Viettel Group, for the aggregate amount of USD 200 million. This was a landmark transaction that marked the first truly syndicated loan granted to an offshore subsidiary of a top local corporate client of Citi Vietnam, the Viettel Group.

GREEN LOAN CREDIT FOR GLOBAL INFRASTRUCTURE PARTNERS

Advised The Bank of Nova Scotia, BNP Paribas and Sumitomo Mitsui Banking Corporation (SMBC) in the coordination and issuance of a Green Loan Credit in favor of Global Infrastructure Partners (GIP) for the acquisition of the Atlas companies and its renewable energy portfolio and certain intercompany loans.

NU COLOMBIA USD 650 MILLION FINANCING

Advised the bank syndicate composed by Citigroup Global Markets Inc, Citibank Colombia S.A., Morgan Stanley Senior Funding Inc, Goldman Sachs International Bank and HSBC as local advisors on the financing to be granted to Nu Colombia, Nu BN Servicios México, S.A. de C.V. and Nu Holdings LTD, for USD 650,000,000. Nu Colombia is a subsidiary of Brazilian Nu Bank. The loan will be used to finance operations in Colombia and Mexico.

CLARA FINANCING

Advised Clara, the Latin America leading tech startup that offers an end-to-end corporate spend management solution, in the negotiation and execution of USD 50 million credit agreement with an option to upsize it to USD 150 million. This transaction required designing and implementing a collections platform that allowed Clara's creditors to have direct access to its collections through a Master Trust Agreement.

SOFTBANK FUNDS MEXICO'S LATEST UNICORN

Represented SoftBank Latin American Fund in its investment in Nowports, a company that became Logitech's first Mexican unicorn after a series C financing round of USD 150 million. Nowports is a startup that facilitates the import and export processes of Latin American companies.

ENGIE ENERGÍA PERÚ OBTAINS IDB FINANCING FOR PUNTA LOMITAS WIND POWER PLANT

Advised Engie Energía Perú in a loan granted by IDB Invest of up to USD 300 million for the development of the "Punta Lomitas" wind farm with a capacity of approximately 300MW.

ECOPETROL'S USD 1 BILLION LOAN

Advised Bank of Nova Scotia, in the financing granted to Ecopetrol for USD 1 billion. The proceeds were used for paying existing financings of Ecopetrol and capital loans for the Refinería de Cartagena.

ACQUISITION FINANCING IN CHILE

Advised Sumitomo Mitsui Banking Corporation (SMBC) and Banco Santander Chile in the financing granted to Sociedad Transmisora Metropolitana SpA for the acquisition of Enel Transmisión S.A., one of the largest energy transmission companies in Chile.



CAPITAL MARKETS

OUR NOTABLE RECENT HIGHLIGHTS

GILINSKI'S TAKEOVER OF NUTRESA AND GRUPO SURA

Advised the Gilinski Family on the structuring and implementation of a series of 7 back-to-back unsolicited tender offers launched for ordinary shares of Grupo Nutresa, Grupo Argos and Grupo de Inversiones Suramericana (Grupo Sura). This transaction has been the biggest in Colombia's Capital Markets' history, and one of the most relevant in South America. We also assisted our client in obtaining regulatory approvals in Chile, Mexico and Peru.

MIVIVIENDA ISSUES USD 600 MILLION DEBT

Advised Bank of America Securities, Citigroup and JP Morgan, as Initial Purchasers, with respect to the issuance of 4.625% Notes due 2027 by Fondo Mivivienda S.A. under Rule 144A and Regulation S of the U.S. Securities Act of 1933, for up to USD 600 million. The proceeds were used primarily for the repurchase of the "3.50% notes due 2023" previously issued by Fondo Mivivienda S.A. under Rule 144A and Regulation S of the US Securities Act of 1933.

ECOPETROL'S USD 2 BILLION OFFERING

Advised Citigroup Global Markets, JP Morgan Securities, Santander Investment Securities and Scotia Capital, as underwriters, in a USD 2 billion bonds issuance launched in the international market by Ecopetrol. This issuance is part of its refinancing strategy and financing of the 2023 investment plan.

FMT | GLOBAL FOLLOW-ON OF CBFIs

Acted as counsel to Fibra MTY, the first 100% internally managed real estate investment trust, in the structuring, negotiation, and implementation of their second Multi-Offering Program, authorized by the National Banking and Securities Commission with components with components of both equity (real estate securities or by its Spanish acronym CBFIs) and debt (debt notes or by its Spanish acronym Cebures).

ROBOTICS COMPANY OSOJI GOES PUBLIC IN IPO

Advised Osoji, a Chilean home robotics company, to become the first Chilean startup to debut on an early stage on a LATAM stock exchange.

AGROSUPER'S FIRST BOND ISSUANCE

Advised Agrosuper in the issuance of a USD 500 million under Rule 144A and Regulation S of the Securities Act. This was the first issuance of the company under said legislation.

CONSORCIO TRANSMANTARO'S USD 500 MILLION NOTES OFFERING

Advising JP Morgan Securities LLC and BofA Securities, Inc., as joint bookrunners and joint lead managers, in the international offering of senior notes of Consorcio Transmantaro S.A. (CTM), for the aggregate amount of USD 500 million.

OPERADORA DE SERVICIOS MEGA SUSTAINABLE BOND ISSUANCE

Advised Operadora de Servicios MEGA in its MXN 3 billion issuance of local sustainable bonds.



CORPORATE AND M&A

OUR NOTABLE RECENT HIGHLIGHTS

NEXANS ACQUIRES TELECOMS ASSETS ACROSS LATIN AMERICA

Represented French cable and fiber optic company Nexans in the acquisition of USD 225 million worth of telecoms assets across Latin America from Mexican energy company Xignux.

INCHCAPE AND DERCO COMPLETE MERGER

Represented the Del Río family on the sell of 100% of Delcorp CL to London-based car dealership operator Inchcape, through Inchcape Chile, for GBP 1.27 billion. Our team also conducted an analysis of the relevant markets and competitive dynamics to verify whether the acquisition affected the Colombian and Peruvian markets. This is the largest transaction of 2022 in the automotive industry.

GIP BUYS LATAM RENEWABLES GROUP ATLAS FROM ACTIS

Advised on the acquisition of Latin American renewable energy developer Atlas by US investor Global Infrastructure Partners (GIP).

LUMEN'S USD 2.7 BILLION LATAM BUSINESS SALE

Advised US private equity company Stonepeak on the acquisition of Lumen Technologies' Latin American business for USD 2.7 billion.

GNL QUINTERO GETS NEW OWNERS

Advised Fluxys in the negotiation of a shareholders' agreement and other corporate matters for the creation of a consortium between Fluxys and EIG to acquire an 80% interest in GNL Quintero S.A., the largest liquefied natural gas terminal in Chile.

SHARE PURCHASE AGREEMENT OMA

Represented Fintech Holdings and certain of its affiliates in the negotiation and execution of a share purchase agreement with a subsidiary of Vinci, to indirectly sell 29.9% of the shares of capital stock of Grupo Aeroportuario del Centro Norte (OMA). Such sale will be implemented through the sale to Vinci of 100% of the equity interests in Servicios de Tecnología Aeroportuaria (SETA) and Aerodrome Infrastructure (Aerodrome), which in turn own the shares of OMA.

JCHX PARTNERS WITH CANADA'S CORDOBA FOR MINING JV IN COLOMBIA

Represented Chinese engineering company JCHX Mining Management enter a landmark USD 100 million agreement to develop one of Colombia's largest copper mines with Canada's Cordoba Minerals. Through the transaction, JCHX Mining Management acquired a 50% equity interest in Cordoba Minerals' Colombian subsidiaries and entered into a strategic commercial agreement for the joint development of the company's flagship Alacrán Project.

UNIVISION AND TELEVISA FORM LARGEST SPANISH-LANGUAGE MEDIA GROUP

Represented Televisa, a Mexico City-based audiovisual media and content company, on the merger of its media and content business unit with US-base Univision, to create TelevisaUnivision, the largest Spanish-speaking media company in the world. The deal value was USD 4.8 billion.

PHARMA ACQUIRES HERSIL

Advised on the acquisition by Pharmaceutica Euroandina (part of the Medifarma group) of Hersil S.A. Laboratorios Industriales Farmacéuticos, one of the leading Peruvian pharmaceutical laboratories. The transaction was the first acquisition to pass to Phase 2 review by INDECOPI under the new merger control procedure, which was successfully completed.

ACQUISITION OF 100% OF SERVIDIOS AEROPORTUARIOS INTEGRADOS

Advised Talma, a Peru-based company engaged in providing loading and unloading services at airports, on the acquisition of 100% of Servicios Aeroportuarios Integrados (SAI) from Avianca - Aerovías del Continente Americano. Servicios Aeroportuarios Integrados (SAI), based in Bogotá, Colombia, is engaged in providing land services in airports.

SOFTBANK USES LATAM FUND FOR WEWORK JV AND MEXICAN INVESTMENT

Represented SoftBank's Latin American fund in the applicable part of the transaction related to the execution of an exclusive agreement with US flexible working group WeWork to operate the brand's assets in Argentina, Brazil, Chile, Colombia and Mexico, after SoftBank's decision to expand its portfolio in the flexible working space as a result of the heightened demand for more hybrid models of working after the Covid-19 pandemic that forced millions to remain at home. The transaction was subject to obtaining clearance from the Mexican Federal Competition Commission (COFECE), which has been successfully obtained.

DISPUTE RESOLUTION

OUR NOTABLE RECENT HIGHLIGHTS

DISPUTE RESOLUTION MATTERS FOR REFCAR

Refinería De Cartagena is the largest industrial complex in the Colombian Caribbean and the seventh-largest company in the country. Refinería de Cartagena (defendant) and Nexxo Caribe entered a service contract, whereby Nexxo Caribe had the obligation to load catalysts, adsorbents, inert and other materials into certain units of the refinery to successfully start up the entire infrastructure. The face value of the contract was USD \$4,7 million plus reimbursable expenses of USD 170,000. There was an alleged breach of contract by Refinería De Cartagena which resulted in an unjustified extension of time, extension costs and stand-by, for USD 6 million. According to Nexxo, the units to carry out the main activities (loading of chemicals and key materials) were not ready as foreseen in the contract schedule, even though the defendant guaranteed their availability according to the schedule.

We assisted Refinería de Cartagena as a defendant in the arbitration proceedings. Our litigation strategy to claim the lack of jurisdiction of the arbitral tribunal, was successful, although such a decision was

adopted after both parties argued on the merits of the case. Nexxo Caribe challenged the arbitration before the Council of State and filed a parallel proceeding on the merits, seeking to have the Administrative Courts of Bogotá resolve the dispute over the extension, stand-by and extension of time costs. As all the evidence on the merits of the matter was alleged before the arbitration tribunal, Nexxo Caribe seeks to have the administrative courts base their decision on that evidence. Our team is also advising Refinería de Cartagena, as a defendant, in this parallel proceeding.

REDES ANDINAS DE COMUNICACIONES USD 177 MILLION COMPENSATION

Representing Redes Andinas de Comunicaciones (a subsidiary of Quanta), an international telecoms company, in two ICC arbitrations against the Republic of Peru which concluded with an award in our client's favour ordering the payment of USD 177 million, the highest monetary award against the Peruvian Government in history.

DISPUTE RESOLUTION MATTERS FOR ZIMMER BIOMET

Zimmer Biomet is a publicly traded medical device company headquartered in Warsaw, Indiana (USA), and is part of a group of medical device companies. Ortomac is a Colombian orthopaedic and podiatric machinery manufacturer that contracted with Zimmer Biomet to distribute Zimmer's products in Colombia.

After 25 years of a contractual relationship, Zimmer Biomet terminated the contract because Ortomac's performance was not as expected for the distribution of its products in Colombia. Although the distributor did not challenge during the term of the terminated contract a different condition from a mere distributor, Ortomac started litigation against Zimmer Biomet in violation of an international arbitration clause. Before the courts, Ortomac claims the existence of an agency contract under Colombian law, wrongful termination by Zimmer Biomet, damages of over USD 9 million, among other things.

We advised Zimmer Biomet, the defendant in this case, arguing that (i) the Colombian courts lacked jurisdiction to decide the controversy as the arbitration clause is enforceable; (ii) that no commercial agency agreement existed under Colombian law, as both parties agree on a choice of law clause,

thus, the nature of the contract must be reviewed in light of the laws of Indiana; and (iii) that there was a fair termination, as the termination clauses are valid, binding and enforceable. As to the damages, we argue that there is no evidence of their existence and that they were caused by Zimmer Biomet. Our argument on the lack of jurisdiction of the Colombian Courts gave rise to a constitutional action against the Civil Court.

ICSID ARBITRATION PROCEEDING AGAINST THE REPUBLIC OF PERU

Advising APM Terminals Callao against the Republic of Peru in an ICSID Arbitration proceeding regarding contractual breaches by Peru on the delivery of the concession area (the northern part of the port of Callao) and the non-payment of remediation of environmental liabilities. The dispute involves the investment in the major port terminal in Peru (valued in more than USD 1,000 million) and one of the main ports of the South Pacific, and comprises several expert reports including economical, construction overruns, delay & quantum, and maritime operations.

DISPUTE RESOLUTION MATTERS FOR CINE COLOMBIA

Cine Colombia is a Colombian film exhibition and distribution company based in Bogota, part of the Santodomingo Conglomerate, one of Colombia's leading conglomerates, whose revenues represent approximately 4% of Colombia's GDP. Construcciones Planificadas is a Colombian company engaged in the planning, construction, and development of large shopping centers in Colombia. In 2019, Construcciones Planificadas and Cine Colombia signed a 20-year lease for a major area in the Eden Mall in Colombia, the monthly rent for which was approximately USD 100 thousand (USD 24 million for the entire term). To operate its multiplex, Cine Colombia installed the best and most modern movie theatres in LatAm, making an investment of over USD 10 million.

In March 2020, Cine Colombia was forced to close the most modern multiplex in Latin America to the public due to government measures enacted during the pandemic. Consequently, we recommended Cine Colombia terminate the contract for lack of agreement, and our Dispute Resolution team filed an arbitration for damages claim, where the Arbitration Court, in October 2022 agreed with us and ordered Construcciones Planificadas to pay the penalty clause of USD 1 million, plus costs of USD 100,000, and

restitution of an advance rent payment of USD 100,000 plus interest for overdue payment.

The decision obtained for the client constitutes a milestone in terms of the secondary duties of conduct when an event such as the pandemic occurs, its qualification and how the parties can comply with such duties when it comes to the negotiation of an adjustment to the contract that cannot be executed as agreed. We predict that the counterparty may file an appeal for review after the annulment tribunal renders its decision in case the award is not annulled. As of now, Construcciones Planificadas requested the annulment of the award, considering that the arbitration clause was invalid. Cine Colombia has retained our team to represent them in this proceeding as well.

PROJECTS

OUR NOTABLE RECENT HIGHLIGHTS

RAILWAY PROJECT IN COLOMBIA

Advised CRRC (HONG KONG) CO. Limited and Mota-Engil Engenharia e Construção S.A. in the award of the EPC contract for the studies, designs, construction guarantee, installation, supply, testing, commissioning of the rolling stock and metro-railway system of the Light Metro of Calle 80 in the city of Medellín. This metro will be the second line of the Medellín Metro and will have 13 km, 17 stations and 20 trains. The construction works will last 5 years and will be fully operational in 2028.

Our team also structured and drafted the private agreements necessary to regulate the relationship between the clients to integrate the bidding vehicle and their responsibilities for the execution of the civil works and the supply of the rolling stock and metro-rail systems.

JOINT VENTURE TO DEVELOP CHILEAN GREEN HYDROGEN PROJECT

Partnership with Ökowind, Austria Energy and Copenhagen Infrastructure Partners (CIP) for the joint development of one of the first projects in Chile for the production of green hydrogen.

CONCESIONARIA AUTOPISTAS DEL SURESTE FINANCING

Acted as legal advisors of Banco Santander México in the structuring and negotiation of a MXN 4,600 million senior secured bridge to bond loan granted to Concesionaria Autopistas del Sureste (CAS), concessionaire of three toll road stretches located in the State of Chiapas, Mexico: "Arriaga-Tierra y Libertad", "Tierra Libertad-Ocozocoautla" and "Tuxtla Gutiérrez- San Cristóbal de las Casas", which last one will be modernized by CAS.

SALAVERRY TERMINAL INTERNACIONAL S.A. GETS NOVEL IDB INVEST FINANCING

Advised Citibank del Perú S.A. as trustee and collateral agent in the refinancing granted by IDB Invest to Salaverry Terminal Internacional S.A. for the aggregate amount of USD 115 million. The transaction is the first A/B Bond in Peru and represents the placement of a private bond with the longest tenor registered in the country to date.

KKR AND TELEFÓNICA SET UP COLOMBIAN FIBRE OPTIC PROJECT

Represented Kohlberg Kravis Roberts & CO (KKR), a US global investment company, in the acquisition of several fiber optic assets from Telefónica's Colombian subsidiary. In return, Telefónica received USD 200 million and 40% of KKR's Spanish subsidiary HoldCo, worth approximately USD 500 million.

THE KIMAL-LO AGUIRRE HVDC PROJECT

Advised Consorcio Yallique, formed by ISA, Transelec and China Southern Power Grid International, in the structuring of the consortium and bidding process for the construction and operation of the "HVDC Kimal-Lo Aguirre" project, a 1500 kilometers long direct current power transmission line that will become the longest in the continent.

TRANSMILENIO CONCESSIONS GETS USD 96 MILLION INJECTION

Advised VGMOBILITY, a company that works to create and develop electric mobility solutions, in the successful closing and disbursement of the financing of the three tranches of the project for the provision of an electric bus fleet and depots, through a USD 96 million loan from French investment bank Natixis.

LIMA AIRPORT PARTNERS LANDS USD 1.25 BILLION FINANCING

Advised Citibank del Perú S.A. as collateral agent and trustee in connection with the financing granted to Lima Airport Partners S.R.L. for a total amount of USD 1.2 billion, to fund the expansion of Jorge Chávez International Airport located in Callao, Peru.



Our Team

473 Total lawyers

133 Chile

135 Colombia

97 Mexico

108 Peru



Cristóbal Pellegrini

Energy and Natural Resources
Environment



Lucas Marinovic

Corporate and M&A



María Olga Rivera

Banking and Finance
Infrastructure



Tomás Kovacevic

Tax



Carolina Bobillier

Tax



Nicolás Potdevin

Tax



Paola Larrahondo

Infrastructure
Public Law



Luis Antonio Monroy

Tax



Rodrigo del Valle

Labor



Álvaro Del Valle

Corporate and M&A
Capital Markets



Fiorella Zumaeta

Competition and Antitrust



José Luis Velarde

Corporate Compliance
White-Collar Crime



Luis Alonso Navarro

Litigation and Arbitration



Rafael Díaz

Corporate Compliance
White-Collar Crime

EXPERTISE

With the ever-evolving need of our clients, during 2022 we reinforced our legal capabilities with the launch of new practice areas and new appointments.

ESG

In the current international context, environmental, social and corporate governance (ESG) criteria have become a crucial factor when making investments and creating business strategies. Emphasizing these areas has proven to be helpful in keeping companies healthier and more resilient.

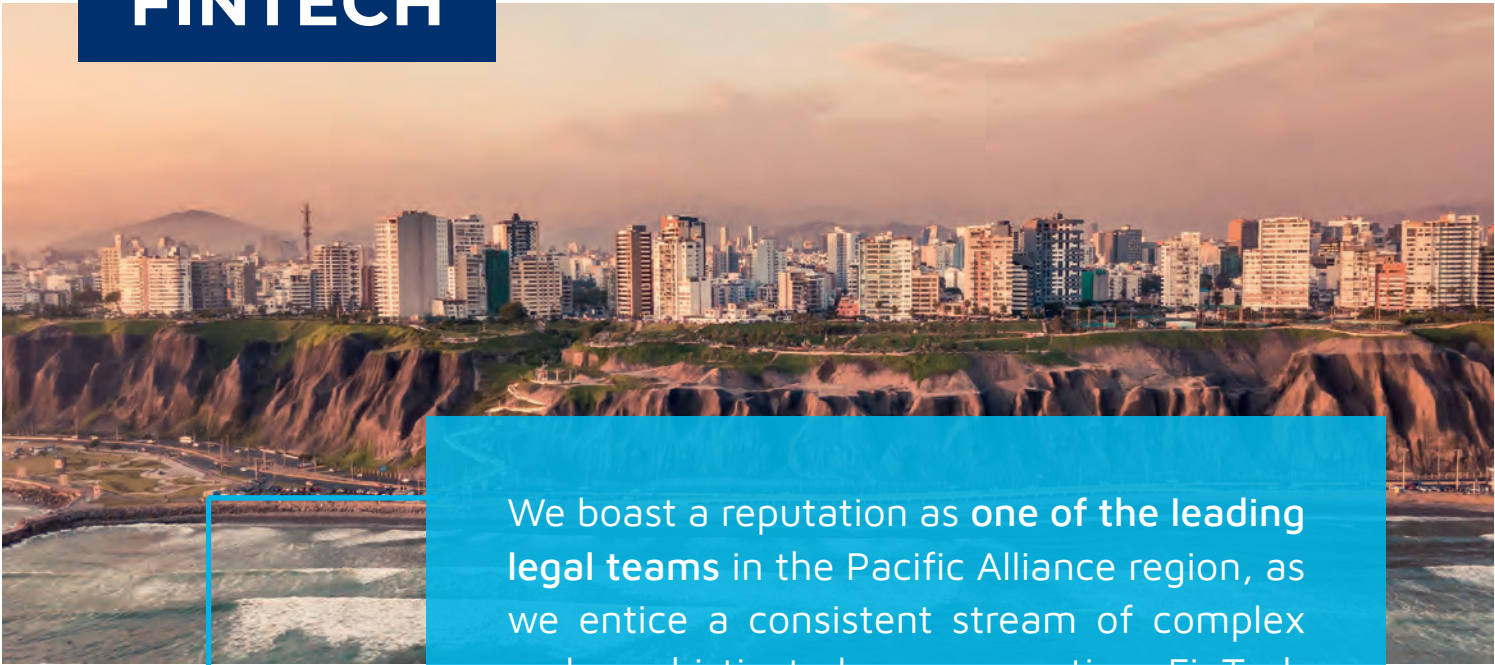
As a result of the above, we formalized our ESG legal capabilities with a multi-disciplinary team composed of environmental, labor, corporate, antitrust, capital markets, finance, and compliance lawyers, supporting clients across a range of industries in the face of intensifying compliance and stakeholder obligations.

Our team understands each of the aspects involved in ESG practices and policies, the implications this has on our clients' businesses and the sectors and regulatory frameworks in which they operate, providing innovative solutions to better respond to the challenges posed by this new global dynamic.

Following the lead of Mijares, Angoitia, Cortés y Fuentes, we advise clients across a range of industries on: (i) the adoption of ESG standards, (ii) the implementation of financing operations and offerings linked to sustainability, (iii) the development of compliance mechanisms to identify, mitigate and manage their exposure to ESG risks and contingencies, and (iv) the representation of our clients in ESG conflicts and litigation.

Additionally, our Mexican member firm entered a strategic alliance with Social Value Institute, a highly recognized ESG consulting firm, which aims to integrate capabilities in ESG standards diagnosis, adoption, monitoring, and reporting with our team's transactional and compliance capabilities. They also developed an ESG/Compliance IT platform to implement, monitor and report ESG standards, establish compliance programs aligned with clients' ESG strategy, and mechanisms for detection, control, prevention, mitigation, and resolution of ESG contingencies and litigations.

FINTECH



We boast a reputation as **one of the leading legal teams** in the Pacific Alliance region, as we entice a consistent stream of complex and sophisticated cross-practice FinTech matters.

As the Latin American FinTech scene has evolved, so too have clients' needs. Our team is now able to advise FinTech clients on increasing multifaceted and complex matters, which is ever-more reflected in the increasing sophistication of our mandates.



We stand out in the market for the diversity of our client portfolio and for the pioneering and innovative quality of our FinTech matters, which epitomize the evolution of banking and regulated and non-regulated finance in Latin America. This is due to our market-leading ability to advise on financial services regulatory, complex transactions, payment systems, online lending, blockchain and cryptocurrency issues, as well as data privacy and cybersecurity, a process that requires a high level of legal expertise and an innovative attitude towards the often uncertain and tough regulatory terrain in Latin America.

WHITE-COLLAR CRIME

Throughout the region, demand from clients for criminal law and compliance advice has increased sharply. In 2022, we strengthened our White-Collar Crime capabilities in Colombia with the alliance Gómez-Pinzón entered with Fabio Humar Abogados, appointing its founder as an external counsel.

Together with the appointments of José Luis Velarde and Rafael Díaz as partners of Miranda & Amado's White-Collar Crime practice, we are uniquely positioned to offer strategic legal advice on sensitive matters related to corporate criminal liability and regulatory compliance. Our team works to protect clients' interests on a broad range of topics including corporate integrity, anti-bribery and anti-corruption, industrial accidents and spills, toxic torts and environmental damage, oil and gas crimes, personal data protection, among others.

We defend cases within the spectrum of property, public trust, tax and customs crimes, labor-related offenses, environmental crimes, crimes against industrial property, crimes against honor, and cybercrimes, among others.



Consuelo González joined Gómez-Pinzón as head of its Insurance practice, reinforcing our legal services offer and seeking to provide comprehensive advice on matters such as the design and structuring of insurance programs, accompaniment in claims and revision of policies, as well as in legal defense of the interests of the companies.

Our team advises banks, brokerage houses, insurance companies, investment funds and limited liability companies in the four countries, as well as international financial institutions, on the regulatory aspects of their operations and the development of new businesses.

AWARDS & RANKINGS

The Team that Works earned many of the legal industry's top accolades for its outstanding performance throughout the year.

LEADING REGIONAL LAW FIRM NETWORKS

Latin America Wide, for the tenth consecutive year.

Chambers Global Guide

We're the only regional team with consistent TIER 1 RANKINGS

in the main three
transactional areas.

The Legal 500

All four member firms ranked top for INTERNATIONAL & CROSS-BORDER CAPABILITIES

Chamber Global Guide

All four member firms recognized as "ELITE FIRMS"

Latin Lawyer 250

We're the regional team with the most recognitions. Our team topped OVER 200 LEGAL LEAGUE TABLES

Our team participated as legal counsel in transactions that were awarded OVER 10 DEALS OF THE YEAR

Diversity, Equity & Inclusion

We recognize the importance of diversity and inclusion as transformative elements of society and the legal market, and we are highly committed to respect and equity as fundamental pillars in our development.

We seek the creation of a culture where respect, safety, and recognition of each of its members are paramount, which represents a milestone in the lives of millions of people and the possibility of transmitting these advances to the community.

OUR ACTION FRONTS



Gender
Equality



People with
disabilities



LGBTIQ+



Social
equality
and mobility



	WOMEN	MEN
LAWYERS	43%	57%
STAFF	58%	42%
TOTAL	48%	52%

20



senior women lawyers
hold seats in our
executive committees.



The participation of women on all committees is fundamental to the achievement of equal opportunity, excellence, and integrity of our organization, as it contributes to the richness of diversity in decision-making.

Learning together

Throughout 2022, we hosted internal events to help us continue to drive important diversity, equity and inclusion matters within our four member firms.

LEARNING NEW DIVERSITY CONCEPTS

Renato Velásquez, Board Member of Presente, spoke to our team about the basic concepts of gender, sexual orientation, gender identity and gender expression, their relationship and differences in greater depth.

During the event, our team also had the chance to deepened it knowledge about the umbrella of diverse identities (cis, trans, non-binary) and sex-affective orientations (homosexual, heterosexual, bisexual and others), as well as the LGBTIQ+ life experience in Latin America.

BUILDING AN INCLUSIVE WORKPLACE FOR PEOPLE WITH DISABILITIES

Valeria Osorio, associate from our Labor practice group, provided our team with proper action steps to create a more inclusive work environment for people with disabilities. Additionally, partner Francisco Ibáñez opened up with a personal story that showed our commitment to become a more inclusive organization.

HIGH PERFORMING ROUTINES

Chartered psychologist Rob Archer taught our team how to structure workdays through routines in order to be more productive and meet objectives while avoiding burn-out.

Our Diversity and Inclusion Committee contributed to the second edition of the Chambers D&I Latin America Report 2022: Breaking New Ground, published by Chambers and Partners.

In the Report, our four member firms talk about how sharing their individual experience and expertise in diversity, equity, and inclusion matters, from their many different affinity groups, helps mitigate blind spots and advance as a team.

Download the Chambers D&I Latin America Report 2022 [here](#).

Pro Bono

At Affinitas, we are committed to society and the local community of each of the markets in which we are present, dedicating a significant part of our efforts and services to people in need or those who promote the public interest, protection of human rights and access to justice.



+9,000
HOURS
DEDICATED TO
PRO BONO
WORK IN 2022

Our member firms have been continuously recognized as Leading Lights by Latin Lawyer and the Vance Center for their noteworthy contribution to strengthening Latin America's pro bono culture.





Lina Uribe and Natalia García at the IBA Annual Mergers & Acquisitions Conference in New York.



Mauricio Montealegre, Maria Fernanda Espinosa, Rodrigo del Valle and Claudio Jiménez at the IBA Annual Employment and Diversity Law Conference in Madrid, Spain.



Carola Trucco alongside her co-panelists for IBA's Annual Conference 2022 in Miami, USA.



José Luis Suárez, Luis Alberto Letelier, Lina Uribe, Juan David Quintero and Vicente Cordero at IBA's "Mergers and Acquisitions in Latin America in a challenging world" conference in Sao Paulo, Brazil.



Carlos Orci and Francisco Bórquez at ABA's 70th Antitrust Law Spring Meeting in Washington, USA.



Sergio Eguiguren, Pablo Guerrero, Lorenza Langerica, Nathalie Paredes, Natalia García, Pablo Mijares, Lina Uribe, Martín Sánchez, Francisco Glennie and Vicente Cordero at the IBA Annual Mergers & Acquisitions Conference in New York, USA.



José Luis Palacios, Nicolás Balmaceda, Patricia Arrázola and Cristóbal Pellegrini in Houston for our team's Infrastructure and Energy Roadshow.



Mauricio Raffo, José Luis Corvalán, José Daniel Amado, David Araque, Luis Pablo Ramírez, Javier San Martín and Cristina Ferraro at the 20th ICC Miami Conference on International Arbitration in Miami, USA.



Juan David Quintero, José Luis Suárez and Lina Uribe at the 16th Latin Lawyer Awards in Sao Paulo, Brazil.



Nicolás Balmaceda, Patricia Arrázola, José Miguel Puíggros, Gabriela Daño, Enrique Barros, Cristóbal Pellegrini and Ricardo Fandiño at IJ LATAM 2022 en Miami, USA.



Natalia García, Lina Uribe and Sergio Eguiguren in New York, USA for IBA's Annual Mergers & Acquisitions Conference.



Lina Uribe alongside her co-panelists for IBA's "Mergers and Acquisitions in Latin America in a challenging world" conference in Sao Paulo, Brazil.

CHILE

Barros & Errázuriz
www.bye.cl

COLOMBIA

Gómez-Pinzón
www.gomezpinzon.com

MEXICO

Mijares, Angoitia, Cortés y Fuentes
www.macf.com.mx

PERU

Miranda & Amado
www.mafirma.pe